

# How can we help? WINNING WITH AIG



### **Underwriting Sweet Spots**

In our wide and varied portfolio, some sectors present exceptional growth opportunities



**Airlines** 



**General Aviation** Operations



Aerospace Manufacturers



**Airports** 



Air Traffic Control providers

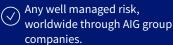


**Refuelling Operations** 



Airside contractors

#### **Preferred Clients**





#### Clients with:

- A high level of interest in loss prevention through quality management and appropriate protection schemes.
- An appetite to establish long term trading partnerships.

### **Bespoke solutions**

### Insurance solutions for the following operations:

- General Aviation Operators & Owners, hull and liability (seating limit of 50)
- · Airport owners and operators (3rd party liability)
- Aerospace manufacturers (3rd party liability)
- Ground service Providers (3rd party liability)
- Refuelling liability

## Aerospace International Differentiators



#### **Airlines**

- · Second and third tier operations with excellent safety record
- · Operators with advanced Risk Management framework



### Manufacturers & Airports

- · Non-critical component manufacturers
  - · Airside liability
  - · Refueling liability
  - Airport owners and operators



### **General Aviation**

• Industrial Aid jets and turbo prop fleets



#### **Global Risk Engineering**

- Experienced Aerospace Risk Engineers worldwide
- Industry and sector specialists
- · Help clients avoid and minimise losses
- Insights for clients about their potential vulnerabilities.



#### Multinational **Excellence**

Coverage provided is worldwide (excluding territories sanctioned by OFAC or US/European sanctions).



#### **Claims First**

Dedicated team of claims experts will mobilise rapid response to a covered event and, after coverage is confirmed, will advance our policyholders up to 50% of an agreed loss estimate within 7 days, giving them the immediate working funds they need for damages, repairs, cleanup costs and extra expenses.

#### **Market Leading Experience**

An experienced aviation insurer in the aviation insurance market with a 70 vear history in the aviation insurance market



#### **Partnership**

Create long-term client relationships to provide solutions and products that are relevant for our insureds needs.



Expanded offerings, be it through new or increased coverages and multi-national solutions.

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